

Professional Skills Matrix



Experiences gained through volunteer work can enhance personal and professional development. This matrix is designed to provide a structure in using volunteerism to develop skills. It can also strengthen your recruitment efforts if you highlight the skills volunteers can gain through service with your organization.

Skill/Development Area	Ways to Develop or Enhance Skill
Assertiveness	<ul style="list-style-type: none"> • Serve as a fundraiser, solicit pledges or support • Recruit others to support a cause or organization
Budget Management	<ul style="list-style-type: none"> • Plan or chair events with a budget • Volunteer for a board position with finance responsibility
Change Management/ Strategic Awareness	<ul style="list-style-type: none"> • Participate on an organization's board • Participate in a focus group • Help write a group's vision
Computer Skills	<ul style="list-style-type: none"> • Develop a database for an organization • Provide data entry for a group or project
Conflict Resolution	<ul style="list-style-type: none"> • Serve on a board • Manage a function or event, serve as a subcommittee chair
Cultural Awareness	<ul style="list-style-type: none"> • Be a tutor or mentor • Volunteer in an activity that works closely with people unlike yourself
Creativity	<ul style="list-style-type: none"> • Volunteer at a children's arts and crafts project
Delegating	<ul style="list-style-type: none"> • Chair a committee • Assume a leadership role in an organization
Event Planning	<ul style="list-style-type: none"> • Coordinate volunteers • Sit on a planning committee for a big event
Leadership	<ul style="list-style-type: none"> • Serve as a chair on a committee or event • Be a spokesperson for a group or organization • Work with young people as a mentor
Managing People	<ul style="list-style-type: none"> • Manage volunteers at a project or event • Coordinate an event
Motivating Others	<ul style="list-style-type: none"> • Be a mentor • Chair a committee • Coordinate volunteers • Recruit friends/colleagues to join you in a project or event
Negotiating Skills	<ul style="list-style-type: none"> • Obtain resources for an event or organization • Be on a committee

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Organizational Skills	<ul style="list-style-type: none">• Plan an event• Provide clerical services• Sort donations
Planning	<ul style="list-style-type: none">• Coordinate an event or activity• Sit on a committee for an event or project
Presentation Skills	<ul style="list-style-type: none">• Lead an orientation for a group/organization• Be spokesperson for an organization• Serve as a Project Leader or Team Captain
Problem-Solving	<ul style="list-style-type: none">• Be an on-site manager for a big event• Be a project leader
Project Management	<ul style="list-style-type: none">• Coordinate an on-going project
Selling	<ul style="list-style-type: none">• Fundraising• Soliciting resources for an event or organization• Recruiting volunteers for an event or organization

